

**Mimi Makar**

**From:** Mimi Makar [lincolnstatepdca@sbcglobal.net]  
**Sent:** Wednesday, October 08, 2008 12:38 PM  
**To:** lincolnstatepdca@sbcglobal.net  
**Subject:** News from Lincoln State PDCA



# Lincoln State PDCA Newsletter

## *Brush Strokes*

October, 2008

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**LSCPDCA Leads Country with NINE Accredited Contractors!**

Dear Mimi,

Hi there -

We're back in the swing of things with our monthly educational meetings and this one is no exception - we hope to see you there!

Mimi Makar, Executive Director  
Lincoln State PDCA

## **OCTOBER MEMBERSHIP MEETING**

You are invited to the October Membership Meeting of Lincoln State PDCA! PLEASE RSVP to the PDCA Office, 847-298-9796 or via email [lincolnstatepdca@sbcglobal.net](mailto:lincolnstatepdca@sbcglobal.net).



LSCPDCA Accredited Painting Contractors

Manion

Decorating

**LEAVE-BEHINDS**  
**What Impression do you leave with your clients?**

Wednesday, October 14, 2008  
6:30 p.m. (Networking @ 6:00 p.m.)

[www.bobmanion.com](http://www.bobmanion.com)

Painting In Partnership, Inc.  
[www.paintpartner.com](http://www.paintpartner.com)

Pete The Painter, Inc.  
[www.petethepainter.com](http://www.petethepainter.com)

Pro/Craft Painting &  
Contracting, Inc.  
[www.pccontracting.com](http://www.pccontracting.com)

Bill Schneeberger Painting &  
Decorating, LLC  
[www.BillSchneeberger.com](http://www.BillSchneeberger.com)

Precision Painting & Decorating  
[www.ppdpainting.com](http://www.ppdpainting.com)

Professional Painters  
[bolanase@aol.com](mailto:bolanase@aol.com)

Quick Links

[Lincoln State PDCA](#)

[PDCA National Website](#)

[PDCA's Accreditation Home Page](#)

## PHOTOS WANTED FOR LSC PDCA WEBSITE!

We have been busy "remodeling" the Lincoln State PDCA website ([www.lincolnpdca.com](http://www.lincolnpdca.com)) to make it more consumer- and member-friendly. We are looking for before and after photos of jobs our members have done! Please email those to Bill Schneeberger at [snowmtn@sbcglobal.net](mailto:snowmtn@sbcglobal.net). Limit photos to your top one or two jobs. Photos will be placed in a "Gallery" area and will be rotated to other parts of the website. You must

**Sweet Baby Ray's**  
**800 E. Higgins Road**  
**Elk Grove Village**  
Between Arlington Heights Road & Oakton.

Join us for an interactive discussion on what information you leave with your prospective clients in your sales presentation folders! Get some great ideas that separate you from other contractors.

[Click here for a map and directions.](#)

**Cost at door is \$20.**

**PDCA AWARDS PROGRAM NOW OPEN!**

### Get the Recognition Your Company Deserves

Make sure to enter the 2009 National Awards Programs and put your company in the spotlight.

#### **The PIPP Awards**

The Best of the Painting Industry The Picture it Painted Professionally Awards are PDCA's way of paying tribute to the work you do as a professional painting and decorating contractor. It's our way of saying, "Great job!" National recognition for your best work, honor your craftsmen by showcasing their stellar work among their industry peers from across the nation.

#### **PDCA Safety Achievement Awards**

The PDCA Insurance, Safety and Loss Control Committee established the Safety Achievement Awards in 1995 to recognize the efforts of member companies who have made a commitment to safety in the workplace by demonstrating and providing evidence of their success in controlling accidents and losses within their companies.

#### **L.E. Travis, Jr. PDCA Craftsman of the Year Award**

The L.E. Travis, Jr. PDCA Craftsman of the Year Award recognizes the finest painting and decorating craftsmen, based on nominations by PDCA member contractor-owners. PDCA will honor up to six (6) individuals each year who demonstrate through their work the highest standards of painting and decorating craftsmanship. These PDCA awards are designed to recognize the most highly skilled painters in the "world," irrespective of gender, age, national origin, or any other qualification aside from those set forth.

To download an application or learn more about these awards please visit: <http://www.pdca.org/awards.htm> or call 800.332.7322

**ATTEND PACE 2009 AND LEAVE**

give us permission to use your photos in this way.

#### PDCA STORE OCTOBER FEATURED ITEMS

Save \$25 on Each during the month of October:

**Architectural  
Specifications Manual &  
PDCA Industry  
Standards Binder  
& Subscription.**

Visit [www.pdca.org](http://www.pdca.org) to purchase!

**A  
FREE  
MEAL**

Are you a prospective member thinking about joining LSC PDCA? If you have never been to an LSC PDCA meeting before, bring a copy of this printout to the October membership meeting and your meal will be on us (excludes alcohol).

Offer Expires: OCTOBER 31, 2008

## ACCREDITED!

### Hungry For Education?

PACE Registration is NOW OPEN!  
[www.pace2009.com](http://www.pace2009.com)

For more information please contact [Lwerle@pdca.org](mailto:Lwerle@pdca.org) or 800.332.7322 ext 224

\*Must submit business documentation in addition to education requirements



### Who Attends PACE?

Anyone that works in the paint, coatings and decorating industry, wallcovering professionals; manufacturers; suppliers/vendors; residential; industrial; commercial contractors and business owners; engineering firms; consultants; architects; designers, inspection firms; steel fabricators, state, local and federal DOT; power companies; and anyone who's in the business of getting business done.

### Why You Should Attend

This is the industry's premiere paint and coatings show with 300+ exhibits of innovative products, tools and technology to help you succeed. Hands-on demonstrations in the classroom and the exhibit hall. Learn about the emerging issues and trends facing the industry. Meet with peers and share your knowledge. Research products you're not familiar with. See the Future - where the industry's newest innovations, products and services are launched.

### Conference Pricing:

Member (PDCA or SSPC) Full Conference \$539 (by 1/23/09) \$639 (after 1/23/09)

Member Additional \$439 (by 1/23/09) \$539 (after 1/23/09)

(Note: partial conference registrations available. See [www.pace2009.com](http://www.pace2009.com).)

## NEW CONSENSUS STANDARD IN CONSTRUCTION-RELATED CONTRACTS ESTABLISHED

September 28, 2008 marked the one-year anniversary of ConsensusDOCS™, which has become the first consensus standard contracts written by and for the construction industry. ConsensusDOCS invited the entire construction industry together to draft consensus standard contract documents. More than 3,000 unique office locations with upwards of 50 people per location are currently using ConsensusDOCS on projects. Moreover, there is a steady stream of 75 to 100 users joining the program each month.

"I've reviewed more ConsensusDOCS subcontracts in the last year than I've seen other standard form subcontracts in my entire career," commented David R. Hendrick, Esq. of Hendrick Phillips Salzman & Flatt PC in Atlanta, Georgia.

In addition to producing a comprehensive library of contracts that address all project delivery methods, ConsensusDOCS introduced the first standard tri-party or integrated project delivery contract, which has taken the industry by storm.

"Now that Owners have a choice written by Owners, I predict that they will turn to ConsensusDOCS contracts, in particular the ConsensusDOCS 300 Tri-Party Agreement to break the mold and obtain the better project results that Owners demand," said Ricardo Aparicio,

Past-President of Construction Owners Roundtable (CURT) and Senior Counsel to General Electric.

ConsensusDOCS further established itself as the leader in construction contracts with the release of the ConsensusDOCS 301 BIM Addendum on June 30, 2008. The BIM Addendum is the first and only standard document to comprehensively address the legal ramifications of using Building Information Modeling (BIM).

"BIM is transforming the construction process and the BIM Addendum provides a balanced approach for all parties, including design professionals, to implement and facilitate the adoption of BIM," added Davis Chauviere, AIA, Principal and CIO of HKS, Inc. in Dallas, Texas.

Originally drafted and endorsed by 20 leading construction organizations, ConsensusDOCS has added American Wall and Ceiling Institute (AWCI), National Association of Electrical Distributors (NAED), as well as the endorsement of the Construction Management Association of America (CMAA) for the ConsensusDOCS 301 BIM Addendum. In addition, the American Institute of Steel Construction (AISC), and the National Institute of Building Sciences (NIBS) actively contributed to the new ConsensusDOCS BIM Addendum.

The industry has conducted hundreds of educational seminars and sessions on the documents, including more than 70 in-person education seminars and courses throughout the county and 10 national Webinars. Most recently, ConsensusDOCS garnered a record-setting 500 construction attorneys to the American Bar Association (ABA) Forum on Construction Fall Program that devoted the entire program exclusively to ConsensusDOCS. The term ConsensusDOCS appears in more than 15,000 entries on the internet.

"Interest and usage in ConsensusDOCS has exceeded our expectations, and we project that the rate of adoption will accelerate during the next 12 months," commented Brian Perlberg, Executive Director and Senior Counsel of ConsensusDOCS.

In celebration of its first anniversary, ConsensusDOCS has issued a Reference Kit CD available at the limited time price of just \$92.87, which includes complete samples of 80+ documents and helpful commentary. For more information, please visit [www.ConsensusDOCS.org](http://www.ConsensusDOCS.org) or call 1-866-925-DOCS (3627).

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